



Win a Product Pilot at the EPP Vendor Fair!

October 26, 2004 • 8:45 am – 3:45 pm
Worcester's Centrum Centre, Worcester, MA

Sign up to attend the Vendor Fair and win a chance to test a new green product or service at no cost to your agency or department!

Many of the exhibitors at the event will be offering interested agencies product or service trials with a value between \$60 to over \$3000 free of charge or at compelling reduced rates (up to \$13,000 off!).

How to participate:

1. **Sign up to attend the EPP Vendor Fair** on October 26, 2004 online at www.mass.gov/epp/events.htm.
2. **At the event, register for each pilot** you are interested in at the booth of the exhibitor offering it.
3. **The pilot winners will be determined at the end of the event** and will be announced just prior to the other door prizes.

Serious Inquiries Only:

- Promotional pilots are awarded to organizations (agencies, departments, cities, towns, schools, hospitals, etc.), not individuals. Prizes for individuals will also be available at the Vendor Fair!
- Organizations registering for the pilot must agree to work with the vendor and OSD to test the products or services offered to them and provide OSD with testimony to be published in the *EPP Buyer Update* newsletter.

Look at the extensive list of pilots below and find a no-risk "try before you buy" pilot for your agency! Remember, your organization has to be represented at the event to win! Don't miss out!

Automotive



Manchester Honda. Use a 2004 Honda Civic GX (Natural Gas Vehicle) for one week! Enjoy an extra car in your fleet, reduced emissions from the cleanest car in the world plus the fuel savings! ***Estimated Value: 2 pilots at \$100 each + fuel savings***

Dennis K. Burke. "Fleet Grants for Lower Emissions" Program, a 12-week program for testing biodiesel fuel and documenting vehicle emission improvements. Biodiesel fuel is provided at the cost of the fuel you are currently buying. The program does not require any engine modification. ***Estimated Savings: \$.25/gal of fuel***

Facilities – Cleaning

Casey EMI. Cleaning needs analysis, trainings, free installation of EPP Paper Systems and Enviro-Care dispensing equipment, and free supplies for a month for part of your facility. ***Estimated Value: \$500-\$750***

MD Stetson. M.D Stetson will provide a dispenser and a Product Central Starter Kit consisting of four commonly used EPP cleaning products. The facility must be willing to work with an M.D Stetson representative to install, test and train staff in proper usage of all products and equipment. ***Estimated Value: \$250+***

Casey EMI. Cleaning needs analysis, trainings, free installation of EPP Paper Systems and Enviro-Care dispensing equipment, and free supplies for a month for part of your facility. ***Estimated Value: \$500-\$750***



Facilities – Energy / Electrical



Conservation Solutions Corporation. VendingMisers for your soda machines keep the drinks cold while reducing each machine's energy consumption by 30% - 50%, a savings of over \$222 per machine. Three pilots will be awarded. ***Estimated Value: 5 Installed at 3 locations VendingMisers Valued at \$1,160***

TECOGEN, Inc. Tecogen's cogeneration modules – already operating at Mass. College of Liberal Arts and other hospitals/schools across the state – simultaneously produce electricity and hot water cutting the facility's electric and heating bills by 25 – 40% AND reducing emissions. As part of the pilot, TECOGEN Inc. will perform an economic analysis to determine whether and how our equipment can save on energy

costs. ***Estimated Value: 5 pilots at \$100***

Northeast Electrical Distributors. A free facility energy audit and \$200 worth of lamps supplied to customer specification. ***Estimated Value: \$200 + energy savings***

Facilities – Water / Heating / Cooling



Atlas Watersystems. Atlas will install a Reverse Osmosis drinking water purification system for a facility currently purchasing a minimum of 30 bottles of bottled water per month with two water coolers or less. Atlas will install a system for a 60-day trial period at no charge. ***Estimated Value: \$200 plus the savings from not having to order bottled water***

Conservation Solutions Corporation. Steam System Study, Troubleshooting Services and Steam Trap Replacement/Retrofit with 15 year + Warranty. These SteamLoc® steam traps will last as long as your building and will never need replacing and we guarantee it. ***Estimated Value: \$2500***

Conservation Solutions Corporation. Dolphin Chemical-Free Water Treatment System on a Cooling Tower /Chiller condenser loop and 1st year service. Control of biological activity, reduced corrosion, eliminated calcium scale, savings on water, energy and chemicals! ***Estimated Savings: \$2000 (20% discount off the installed cost & 1st year service) + Water, energy and chemical savings***

Facilities – Surfaces

Surface Safety, Inc. Non-skid coating to walkway steps, landing, ramp, bathroom, shower or another interior or exterior area. The pilot includes minor repair and preparation of the surface and 500 square feet of coating. ***Estimated Value: \$3000.***

Office

Diversified Business Systems (DBS). Two LUCKY winners will receive two (2%) percent off their entire next custom printing order exceeding \$5,000.00. All printing will be performed on recycled paper with soy ink! ***Estimated Savings: 2 pilots over \$100 savings each***

Signature Marketing. The offer is for 300 cloisonne lapel pins, up to 5 colors, 1" size. Lapel pins work in different ways for different types of organizations. The total project cost is about \$430, an almost 50% savings off the regular price. Material is recycled, of course! ***Estimated Savings: \$390***

IKON Office Solutions. Free one-month trial of the IKON DocSend system that allows you to reduce the need for copying and mailing by transforming paper documents into digital files for instantaneous delivery or simplified storage and retrieval. See vendor for details ***Estimated Value: \$230***



Parks and Recreation



Bio-Sun Systems, Inc. "Sunflower II" (2 toilets) ADA compliant composting toilet restroom – new product on the state contract offered at \$24,000 (regular cost \$37,000) delivered, set and activated, including 3 years of monitoring by Bio-Sun. ***Estimated Savings: at least \$13,000 savings + 3 year free monitoring***

Lewey's EcoBlends. Lewey's EcoBlends will supply a case of its Buzz-Off Insect Repellent based on herbal oils and proven to be as effective as competing products. ***Estimated Value: 2 pilots at \$60 each***

These pilots are only available to attendees of the **10th Annual EPP Vendor Fair at Worcester's Centrum Centre, Worcester, MA on October 26, 2004.** The event is free for public employees from Massachusetts and surrounding states. To attend, please register online at:

www.mass.gov/epp/events.htm